



LNG in BC

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B.C.'s Competitive Advantages

- Transportation Advantage
- Ambient Temperature
- Vast Resources
- Stable Jurisdiction
- Workforce Strategy – Industry collaboration
- Strong Regulatory Regime
- First Nations engagement
- Competitive Fiscal Regime

Liquefied Natural Gas Development in B.C.



Transportation Advantage Closest Gateway to Asia



Vessel Transit Times, in Days, from Major North American Ports to Major Asian Cities

	Hong Kong	Shanghai	Yokohama	Pusan	Chennai
Prince Rupert	11.1	9.9	7.92	9.5	17.1
Vancouver	12	10.6	8.92	9.7	18
Los Angeles	13.2	11.9	10.08	11	19.3
Louisiana	22.1	20.8	19.1	19.9	24.0

*Estimated based on vessel speed of 20 knots



Source: B.C., Canada Prospects in Mining and Natural Gas

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Operating Cost Advantage

- B.C. Gas has a cooler ambient temperature than most competitors.
- As ambient temperature decreases by 1 degree centigrade; energy efficiency for power consumption increases by 1.7%
- Located in northern B.C., Prince Rupert and Kitimat average temperature is 7 degrees Celsius which provides a competitive advantage over other jurisdictions:
 - Australia: 27c = approx **34%** BC energy efficiency advantage
 - Qatar: 26c* = approx **32.3%** BC advantage
 - Mozambique: 23c* = approx **27.2%** BC advantage
 - Louisiana: 22c* = approx **25.5%** BC advantage

*degrees from National Oceanic and Atmospheric Administration (NOAA)



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Vast Resources



- Currently 1,400 Tcf of shale gas resource in place
- 1/3 of B.C.'s shale gas or 400 Tcf could support LNG exports for 84 years
- Infrastructure in place to extract and process gas (roads, pipe and plants)
- Proven ability to get gas out of the ground without environmental impacts



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Stable Jurisdiction



- Direct line of sight from senior elected officials to all regulatory agencies.
- Strategies and plans in place to ensure B.C. is a competitive and reliable exporter of LNG.
- B.C. has clear government commitments to maximize the LNG development opportunity.
- B.C. is open for business, establishing a one stop Task Force focusing on the LNG sector.



B.C. Natural Gas Workforce Strategy

- B.C. embraces the employment opportunities that the LNG industry will bring to communities
- We are ready to deliver a skilled workforce to respond to industry needs through the Natural Gas Workforce Strategy
- B.C. has an advantage over other jurisdictions with access to a large labour pool across Canada and the United States.
- We have a plan in place for specific trades training and will work with employers to sequence workforce requirement and actively recruit workers
- B.C. will be taking early and decisive action to address workforce needs



Strong Regulatory Regime

- Modernized Oil and Gas Activities Act
- Effective single window regulator: B.C. Oil and Gas Commission
- Canada and B.C. regulatory alignment and common priority in the development of the LNG sector
- Alignment across government on environmental assessment process
- Commitment to streamlined and efficient processes with defined timelines.



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First Nations

- Strong support for LNG development from First Nations
- Many partnerships already in place
 - First Nations Limited Partnership – 15 First Nations on pipeline route supporting Chevron/Apache project
 - Haisla First Nation in Kitimat are partnering on several LNG projects including the LNG Canada project
 - Economic benefit agreements signed and others advancing
 - Industrial Benefits Agreements are being negotiated by industry with First Nations
- B.C. is committed to working with First Nations on training opportunities, jobs and economic benefits





Competitive Fiscal Regime

- B.C. is committed to providing certainty on tax
 - We have conducted research across jurisdictions
 - We will be the most competitive jurisdiction on tax
- Competitive Upstream Royalty Regime
- Support for Upstream Infrastructure development:
 - \$120 M in provincial royalty credits for 2013
 - Facilitates new road and pipeline projects and increases natural gas production.





BC's Competitive Advantage Summary

- LNG is the highest priority of B.C. government
- B.C. has a competitive and secure fiscal regime
- We have a vast energy resource which will bring great benefits to global markets
- B.C. can offer lower operating costs for transportation and liquefaction
- B.C. has access to a large, skilled labour force

