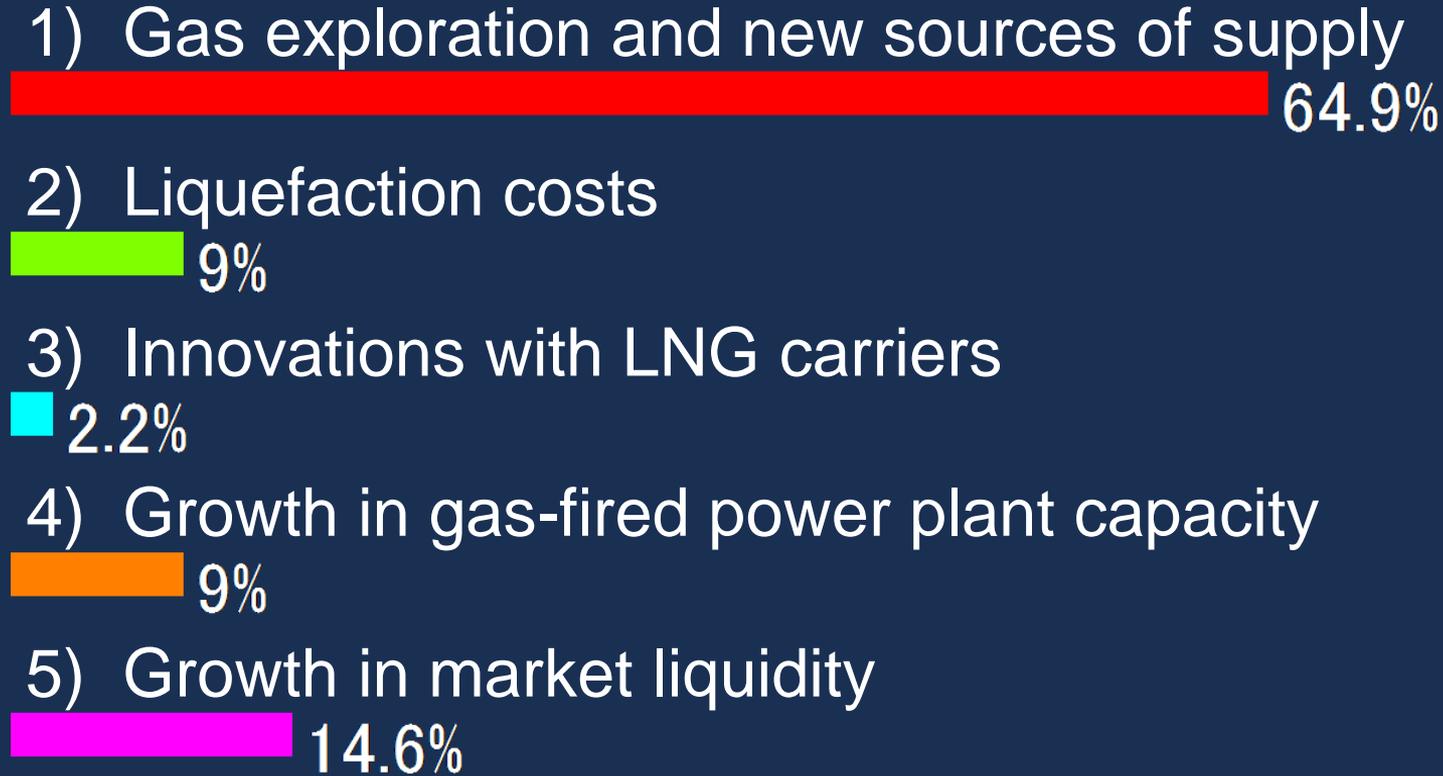


# **Session 3**

# **Innovation Proceedings**

## Session 3 – Q1:

Which factor do you think has had the biggest impact on LNG markets and infrastructure developments in the past 10 years?



## Session 3 – Q2:

Which factor do you think will have the biggest impact on LNG markets and infrastructure developments in the next 10 years?

1) Gas exploration and new sources of supply

 17%

2) Liquefaction costs

 13.8%

3) Innovations with LNG carriers

 4.4%

4) Growth in gas-fired power plant capacity

 13.2%

5) Growth in market liquidity

 51.6%

## Session 3 – Q3:

What innovation do you think has been most important for the evolution of LNG markets?

1) Hydraulic fracturing

16.4%

2) Efficiency improvements in combustion

1.9%

3) The development of new offtake methods (such as FSRU)

20.8%

4) Modularization of liquefaction

9.7%

5) Developments in shipping

3.5%

6) Changes in marketing and flexibility in contracting

47.8%

## Session 3 – Q4:

What about FSRU do you think is the most attractive to new LNG importers, compared with an onshore receiving terminal?

1) Quicker installation



2) Lower CAPEX



3) No land acquisition costs



4) Flexible choice of LNG delivery (term, size)

