



EGCFE Oil and Gas Meeting

APERC Oil Market Report

9 March 2018

Tokyo, Japan

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Topics of Presentation

Demand

APEC vs Global

APEC Demand Outlook

Supply

APEC vs Global

APEC Supply Outlook

Key Factors Influencing Oil Market

US Shale Oil Development

Refining Capacity Additions in SEA and ME

Crude Oil Price

Environmental Issues

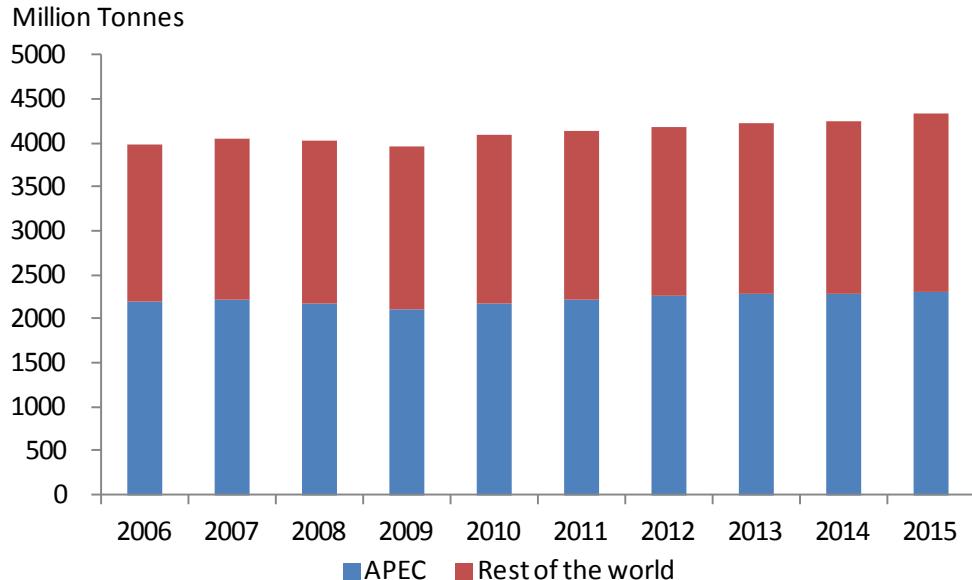
Gasoline and Gas Oil Trade Restriction

IMO's 2020 Sulphur Cap

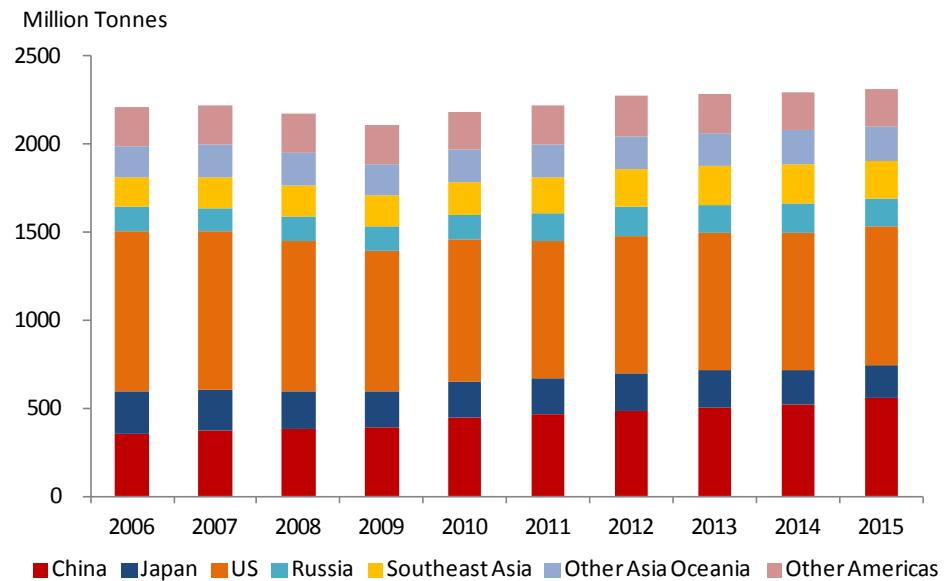
APEC Import Dependence

APEC vs Global Demand

APEC vs Global Demand 2006-2015



APEC Demand 2006-2015



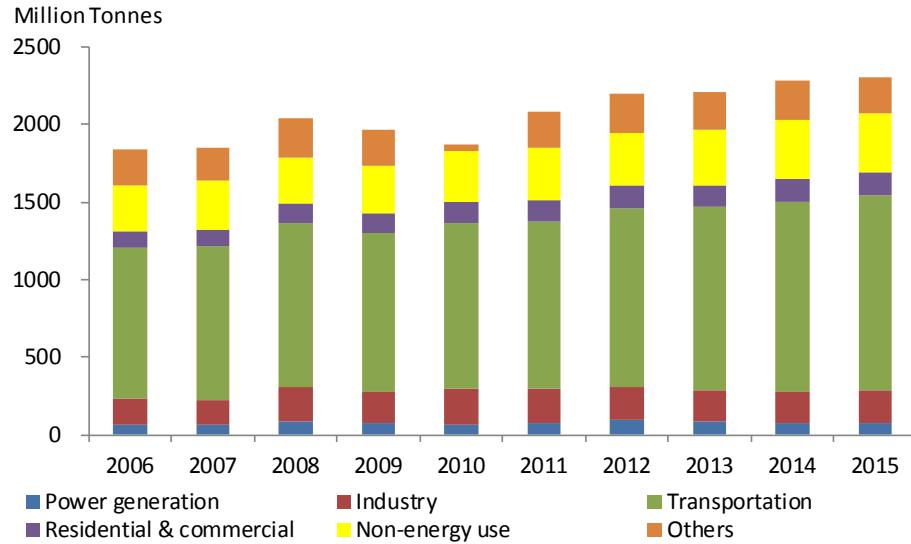
Global oil consumption reached 4,341 million tonnes in 2015 (0.9% p.a. for 2006-2015).

APEC accounted for 53% of global demand in 2015.

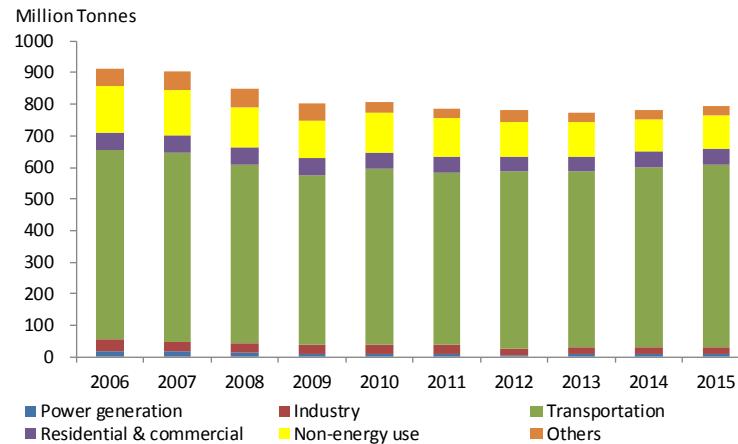
APEC vs Global Demand by Sector

USA vs China

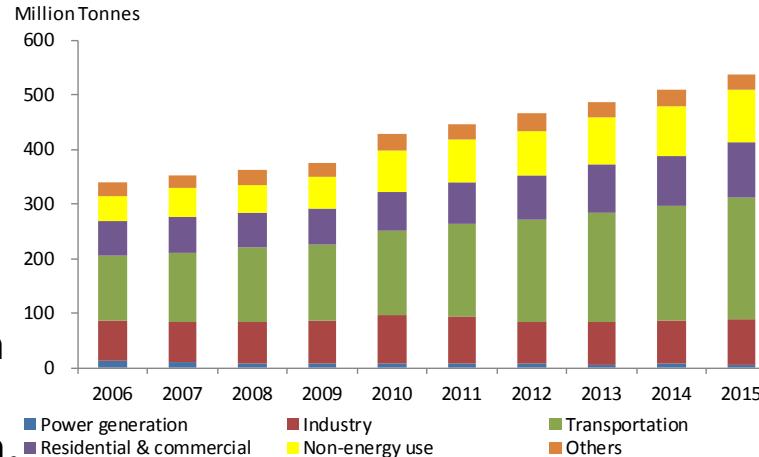
APEC Demand by Sector 2006-2015



USA Demand by Sector 2006-2015



China Demand by Sector 2006-2015

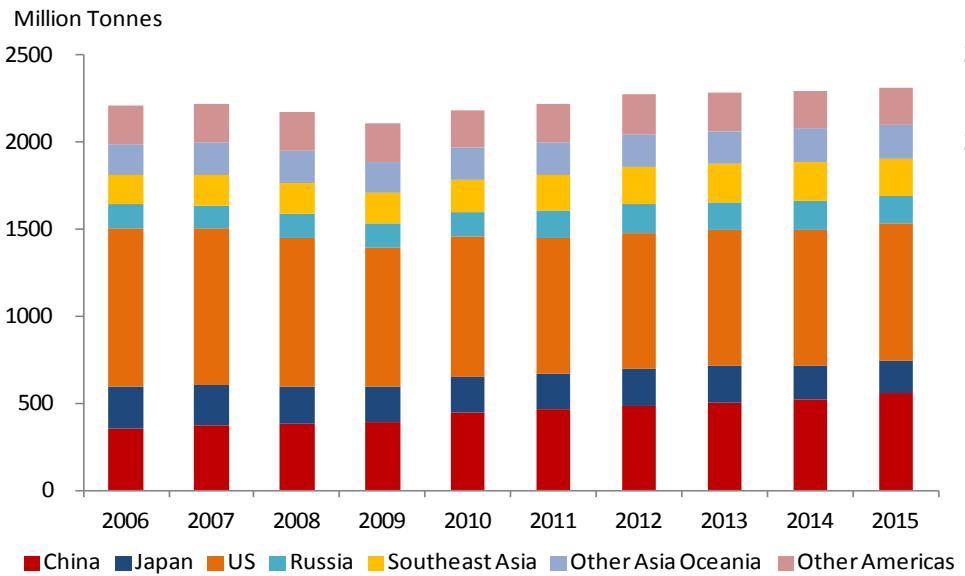


APEC growth (past 10 years) = 0.5% p.a.
vs rest global = 1.3% p.a.

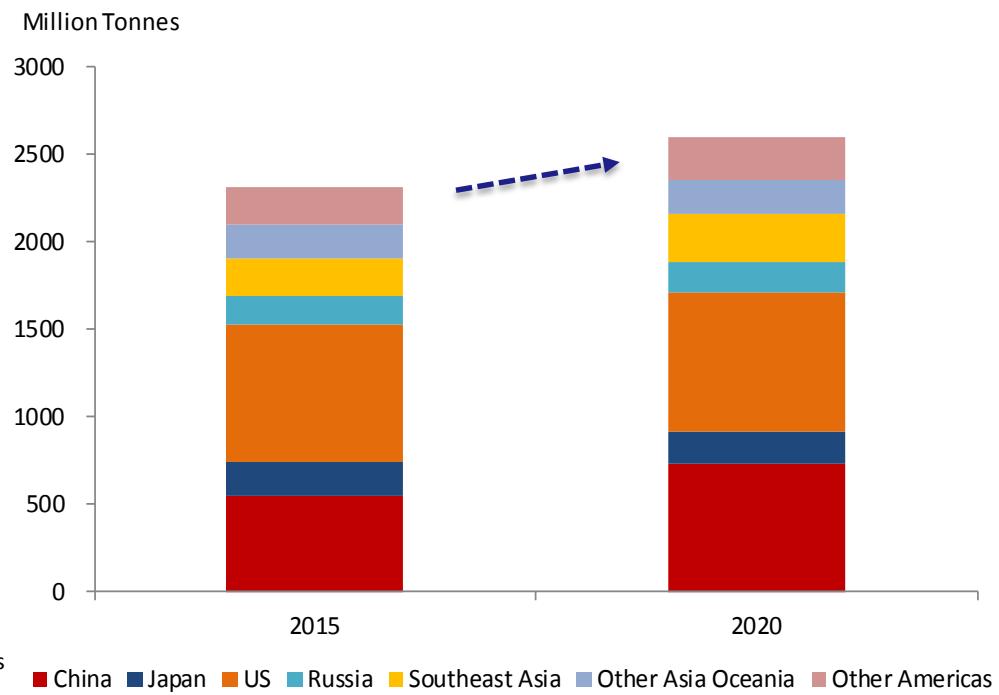
APEC slowdown due to declining demand in USA (-1.4% p.a.) and Japan (-2.4% p.a.) while China demand is growing at 4.5% p.a.

APEC Demand Outlook 2020

APEC Demand 2006-2015



APEC Demand Outlook 2015-2020

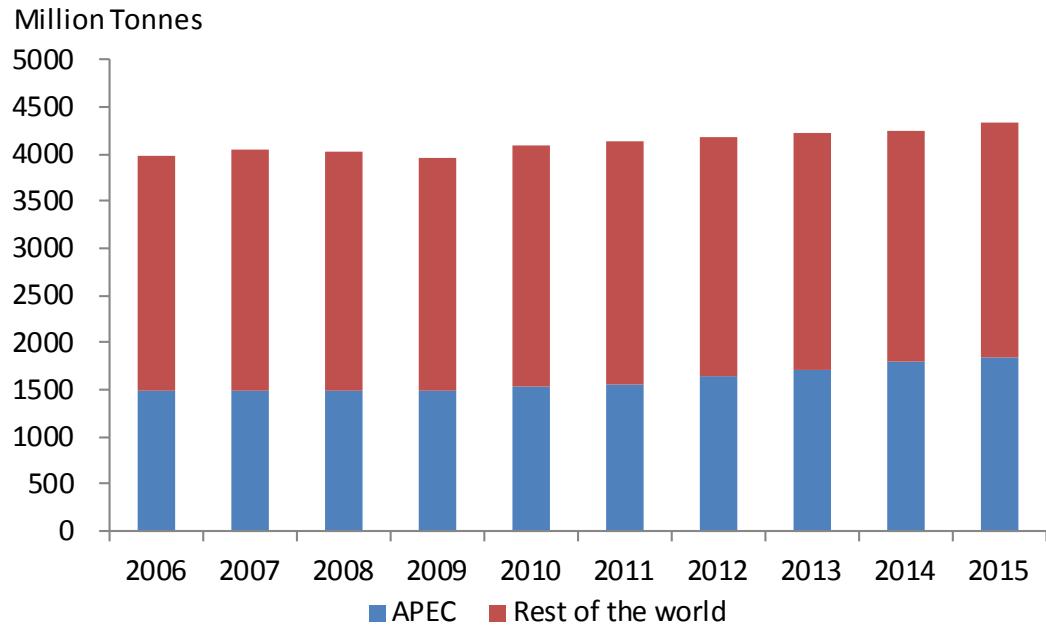


China leads the way in demand growth at 5.7% p.a. towards 2020 contributing to 32% share of APEC vs 25% in the past.

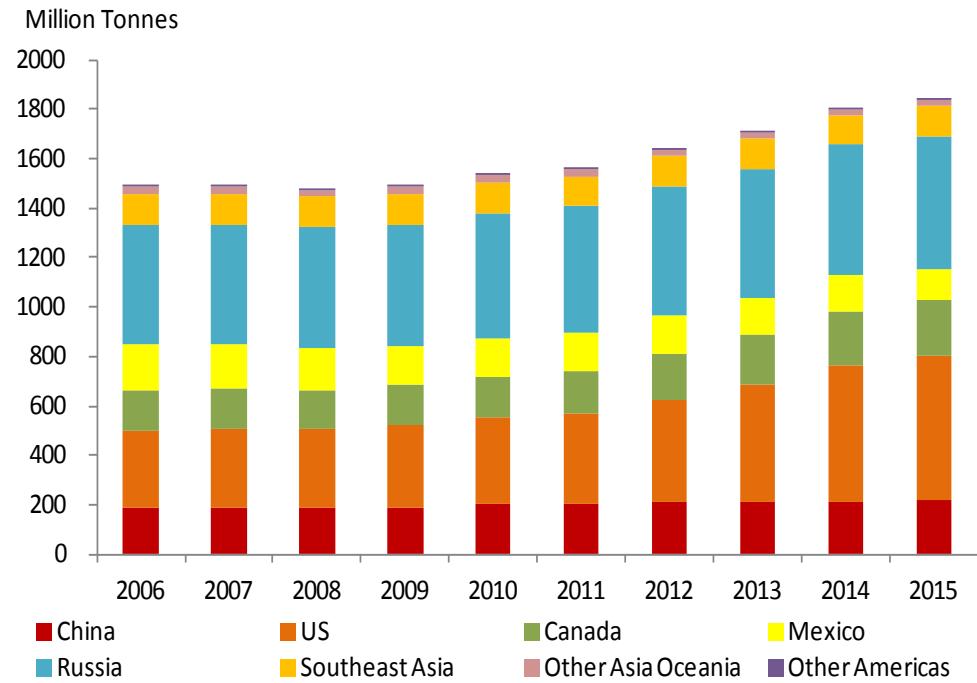
APEC oil demand will shift more to Asia in the coming years.

APEC vs Global Supply

APEC vs Global Supply 2006-2015



APEC Supply 2006-2015

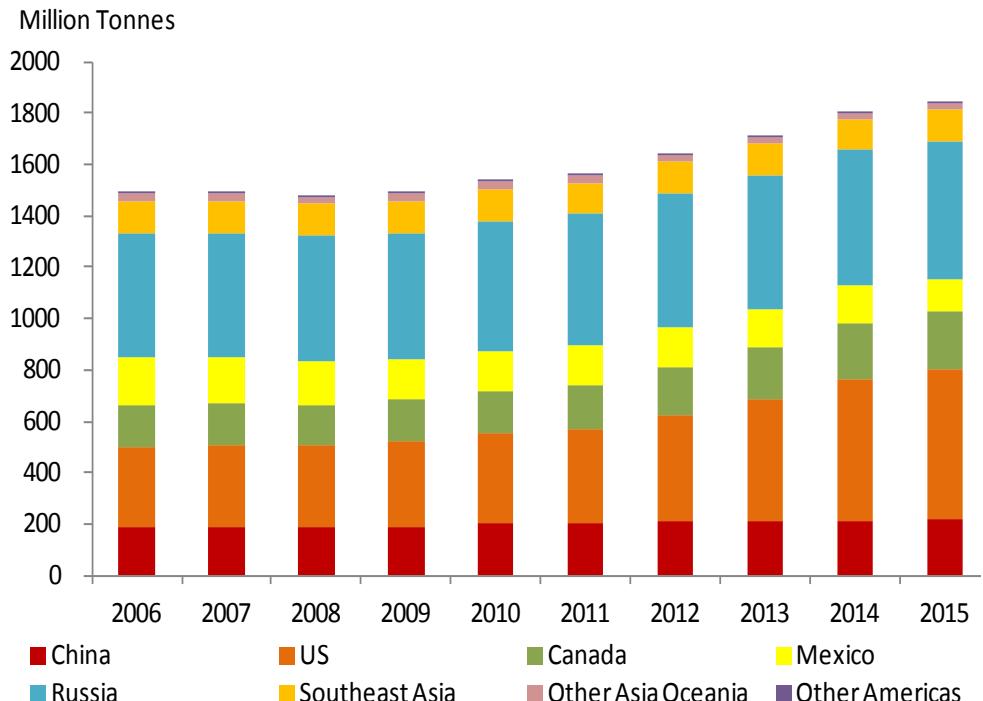


Global oil supply reached 4,359 million tonnes in 2015 (1.0% p.a.).

US and Russia accounted for 61% of APEC supply with 74% of APEC growth contributing from US shale.

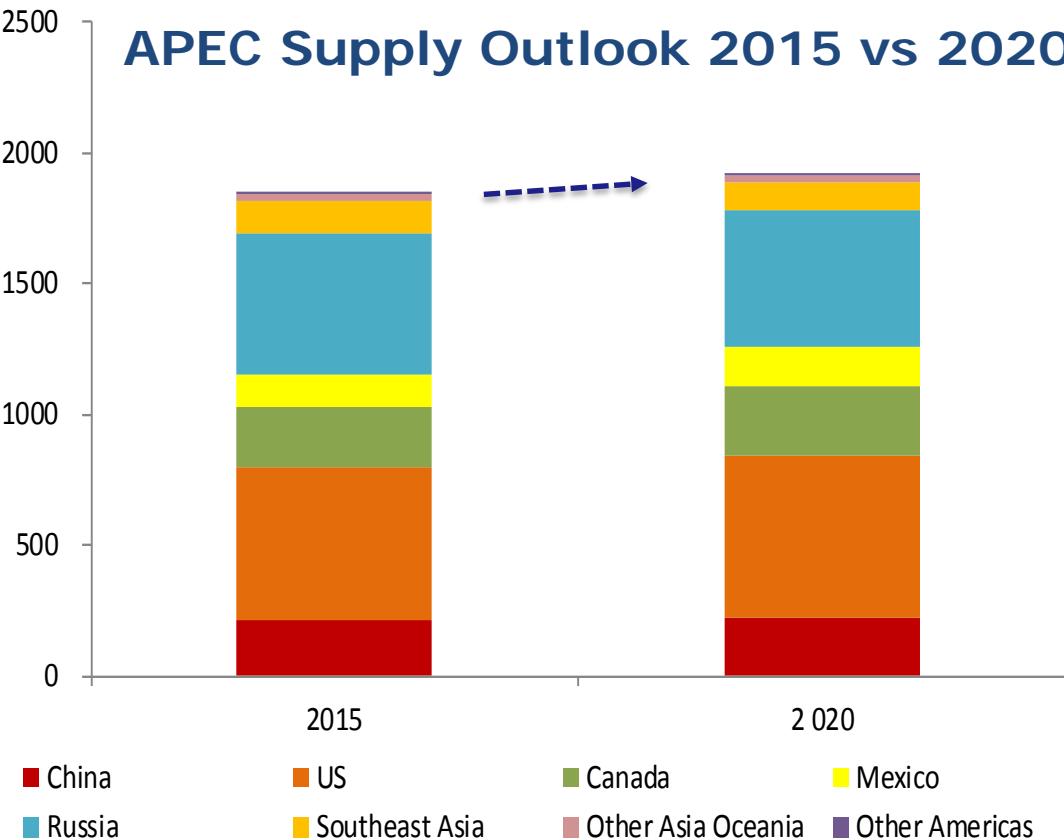
APEC Supply Outlook 2020

APEC Supply 2006-2015



Million Tonnes

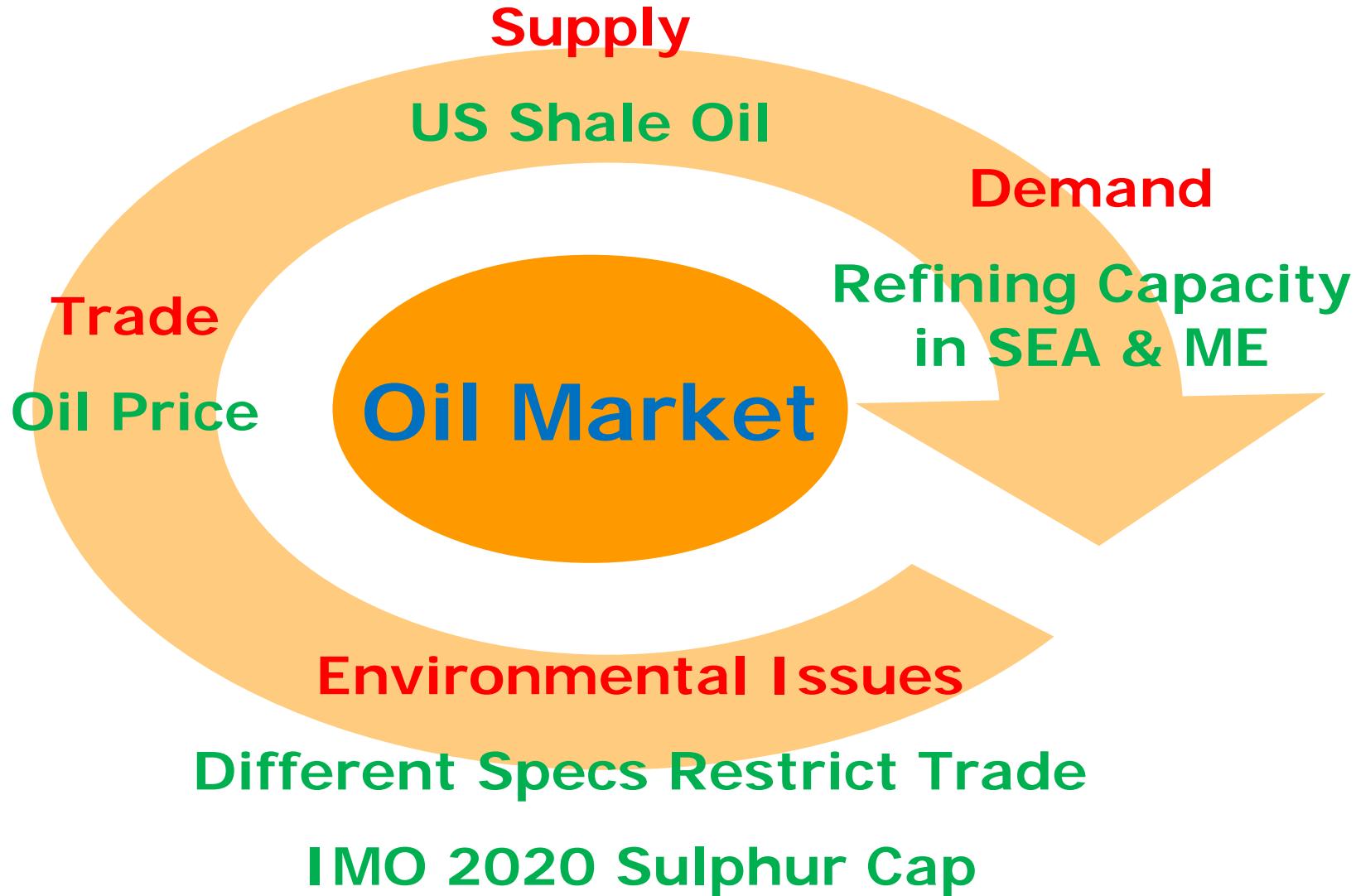
APEC Supply Outlook 2015 vs 2020



APEC Supply
Growth +0.4% p.a.
(1,926 mt @2020)
Supply Center ➔ North America

APEC Demand
Growth +1.7% p.a.
(2,605 mt @2020)
Demand Center ➔ Asia

Key Factors Influencing Oil Market

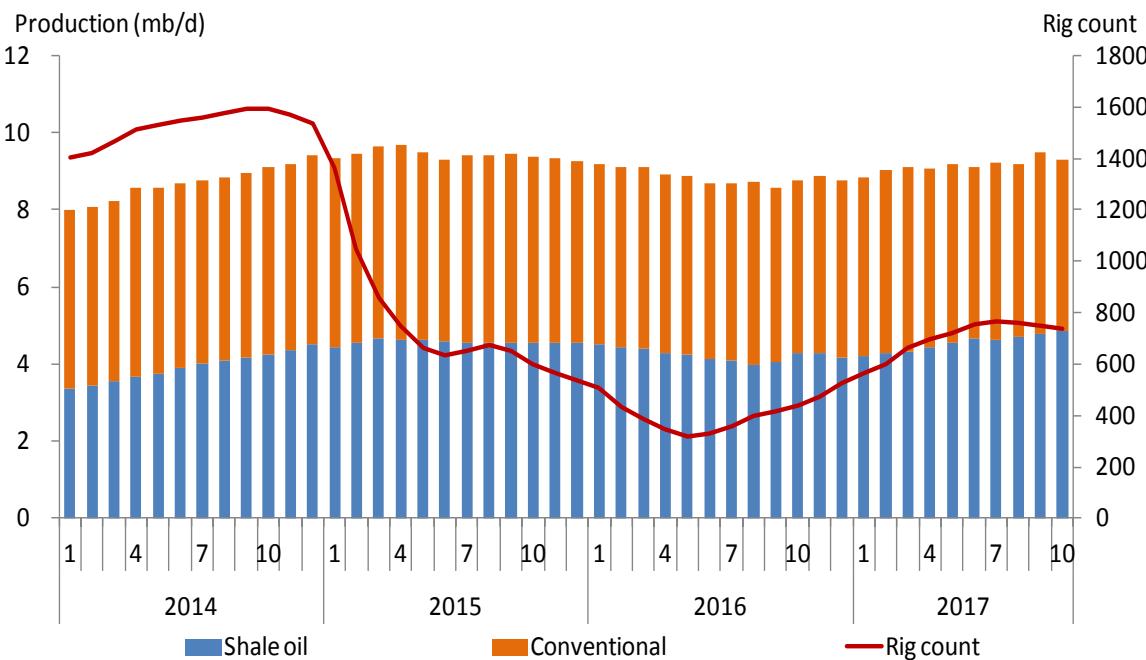


US Shale Oil Development

Shale oil production in US has increased by 80% since 2008.

4.6 mbd in 2017, equivalent to 50% of total US production.

6-8 mbd forecasted in 2030 (EIA-IEA).



US energy balance has transformed into less import dependence due to shale oil boom.

Decreasing breakeven price of shale oil (to US\$ 40-50/barrel) increases its potential to be competitive advantage over crude oil.

Refining Capacity Additions in SEA and ME



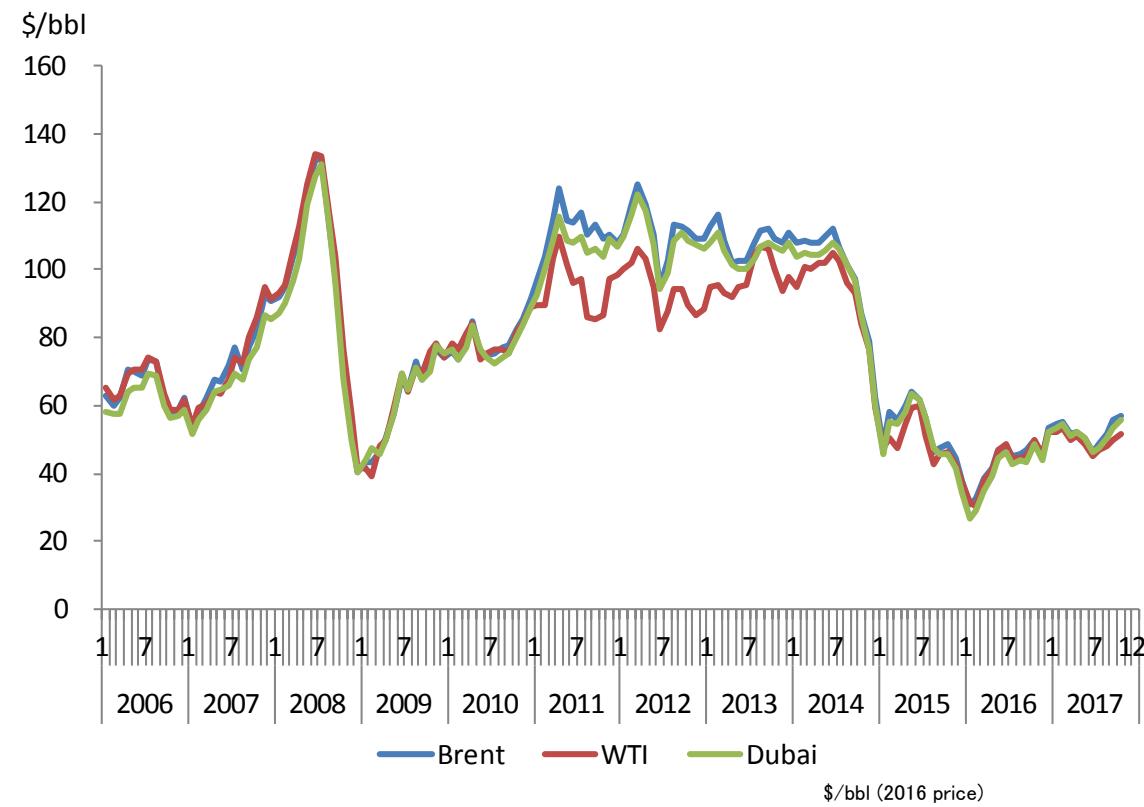
New capacities to be installed in Southeast Asia (SEA) and Middle East (ME) during 2018-2022.

SEA plans to add a combining **1,400 KBD** to improve supply security.

ME plans to install a total of **2,600 KBD** and replace crude oil export with product export.

Trades are expected to increase along new capacities.

Impact of Crude Oil Price



Oil price has fallen for the past three years driven by:

- increased supply of shale oil
- diminished oil demand from slowdown of economic growth

	2015	2020	2025	2030
APERC (Brent)	53	75		100
IEA (avg import price)	51		83	94
EIA (Brent)	53	75	86	95

Impact of Crude Oil Price

Drop in oil prices has caused demand to increase in some economies but hasn't boosted economic activities in global scale as much as expected.



Re-balancing of oil supply-demand has shifted focus of international oil market:

oil exporting countries (OPEC, Russia, etc.)



oil importing countries (China, India, Japan, EU, etc.)

Environmental Issue: Gasoline and Gas Oil Trade

Many different quality standards of gasoline and gas oil have been adopted and traded in APEC economies; e.g., EURO III, EURO IV, EURO V and etc.



Gasoline and gas oil trade hampered by differences in their specifications.

Harmonization of APEC oil specifications can alleviate:

- APEC oil trade optimization
- Environmental emissions
- Logistics costs

Environmental Issue: IMO's 2020 Sulphur Cap

New tanker regulations to limit sulphur content (3.5% to 0.5%) on marine fuels to be enforced in 2020.

Low Sulphur Fuel Oil (LSFO) can be produced several ways: cracking FO to GO, sweeter crude slate, and desulfurizing FO.

- Estimated \$30/mt premium for 0.5% FO¹.
- Costs are expected to be borne by refiners, crude producers, shipowners and bunker suppliers.

Demand shift of 2 mbd FO to GO².

- Change in trade flows as regional disparities in compliant bunker fuel output are expected.
- New refinery upgrades in the ME are expected to lead to a surplus of compliant FO, while North America, Africa and Asia-Pacific are expected to be in deficit.

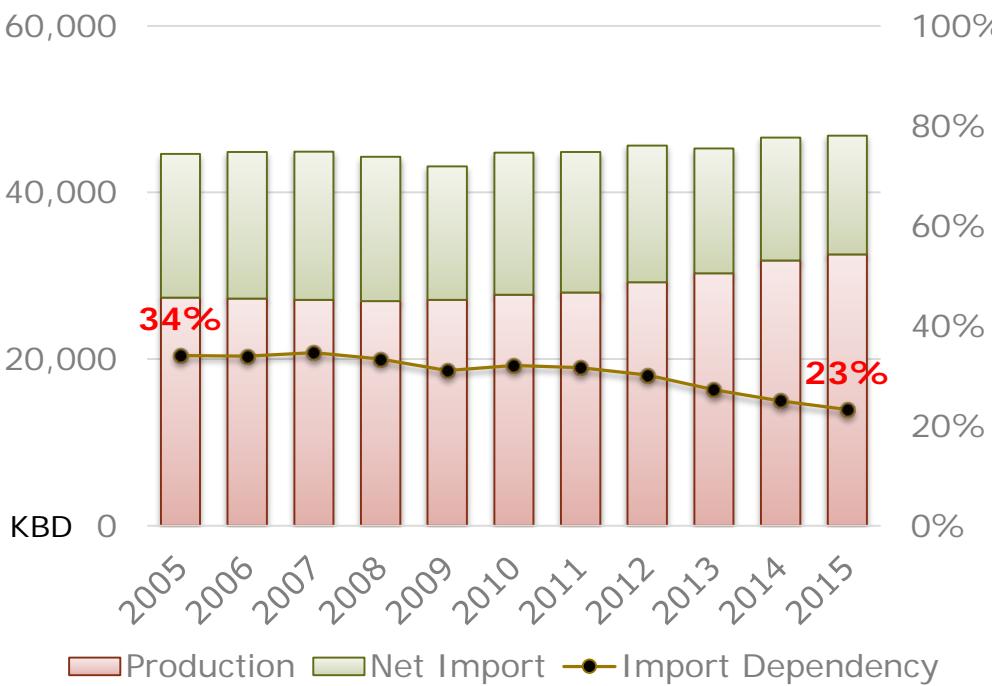


Note: 1. Based on 195 million tonnes FO switching from 3.5% to 0.5% (5,000 ppm).

2. Based on marine fuel consumption in international shipping at 3.9 mbd in 2020 (30% FO and 70% GO).

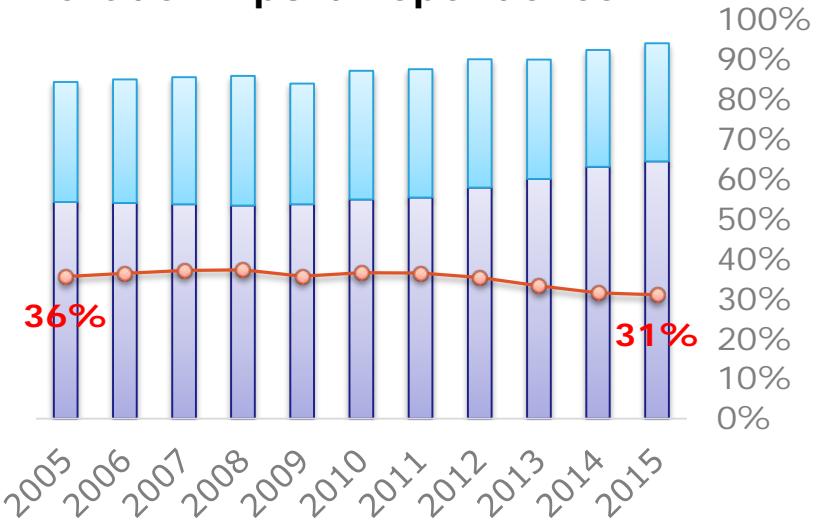
APEC Import Dependence

Total Crude & Product Import Dependence

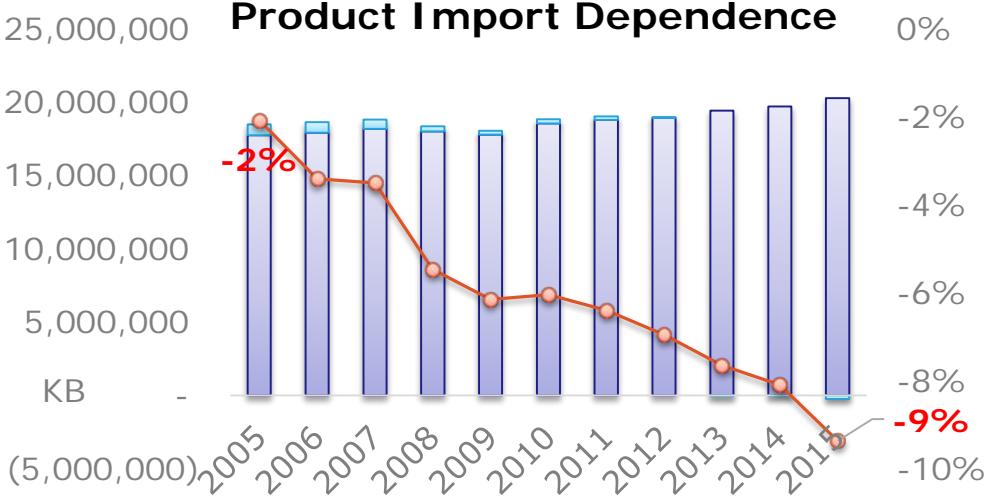


APEC Import Dependency has decreased from 34% to 23% for the past decade.

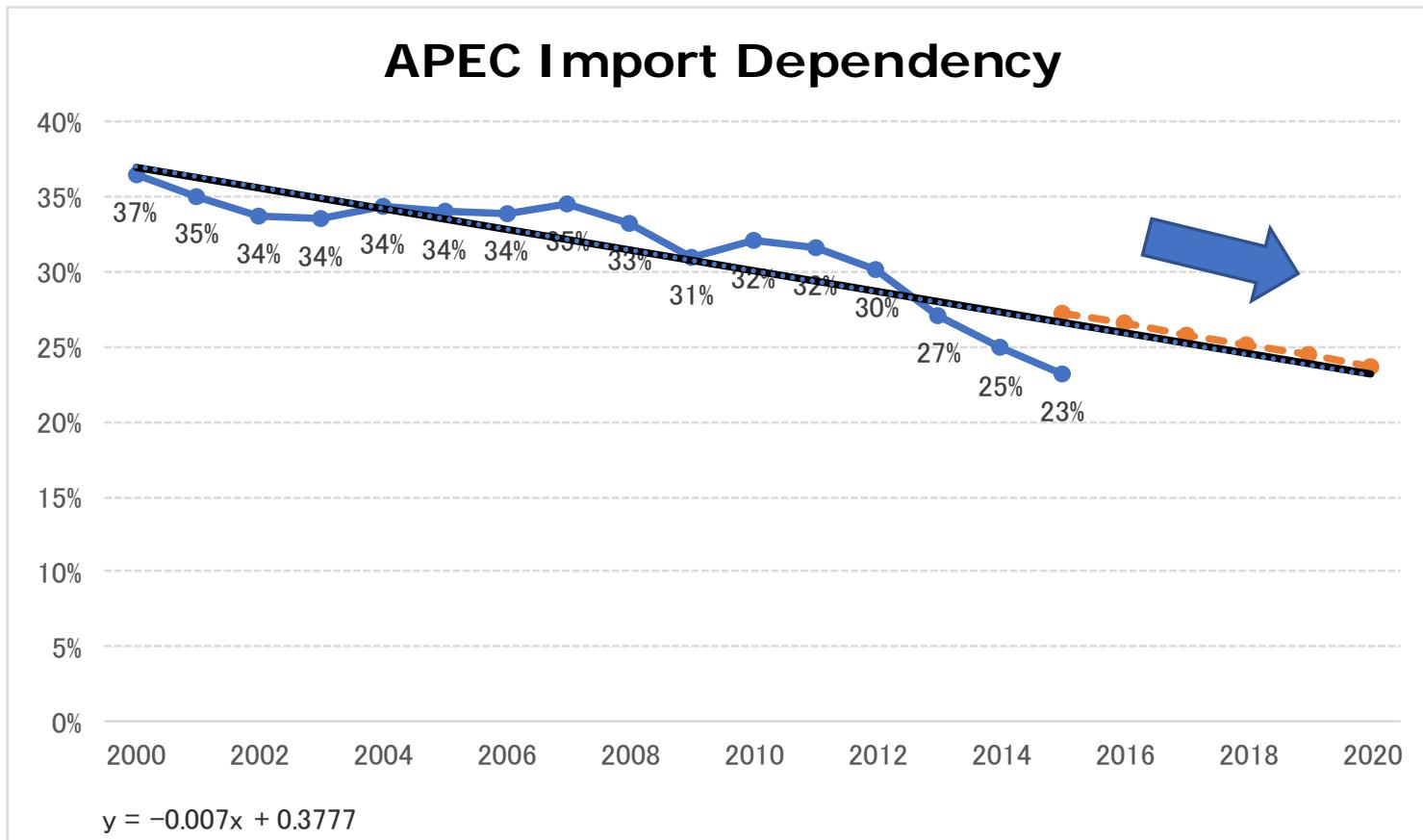
Crude Import Dependence



Product Import Dependence



APEC Import Dependence



APEC Import Dependency has continuously decreased and the trend continues.



Thank You for Your Attention

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Impact of US-Canada Pipelines



Keystone XL, Trans Mountain and Enbridge Line-3
Pipelines are designed to carry oil sands from Canadian sites into US refineries.

Trade between US-Canada will be more condensed resulting in US relying less on petroleum imports through other channels.

US-Canada Pipelines will create jobs and benefits to both economies but project justifications are based on environmental and foreign policy implications.

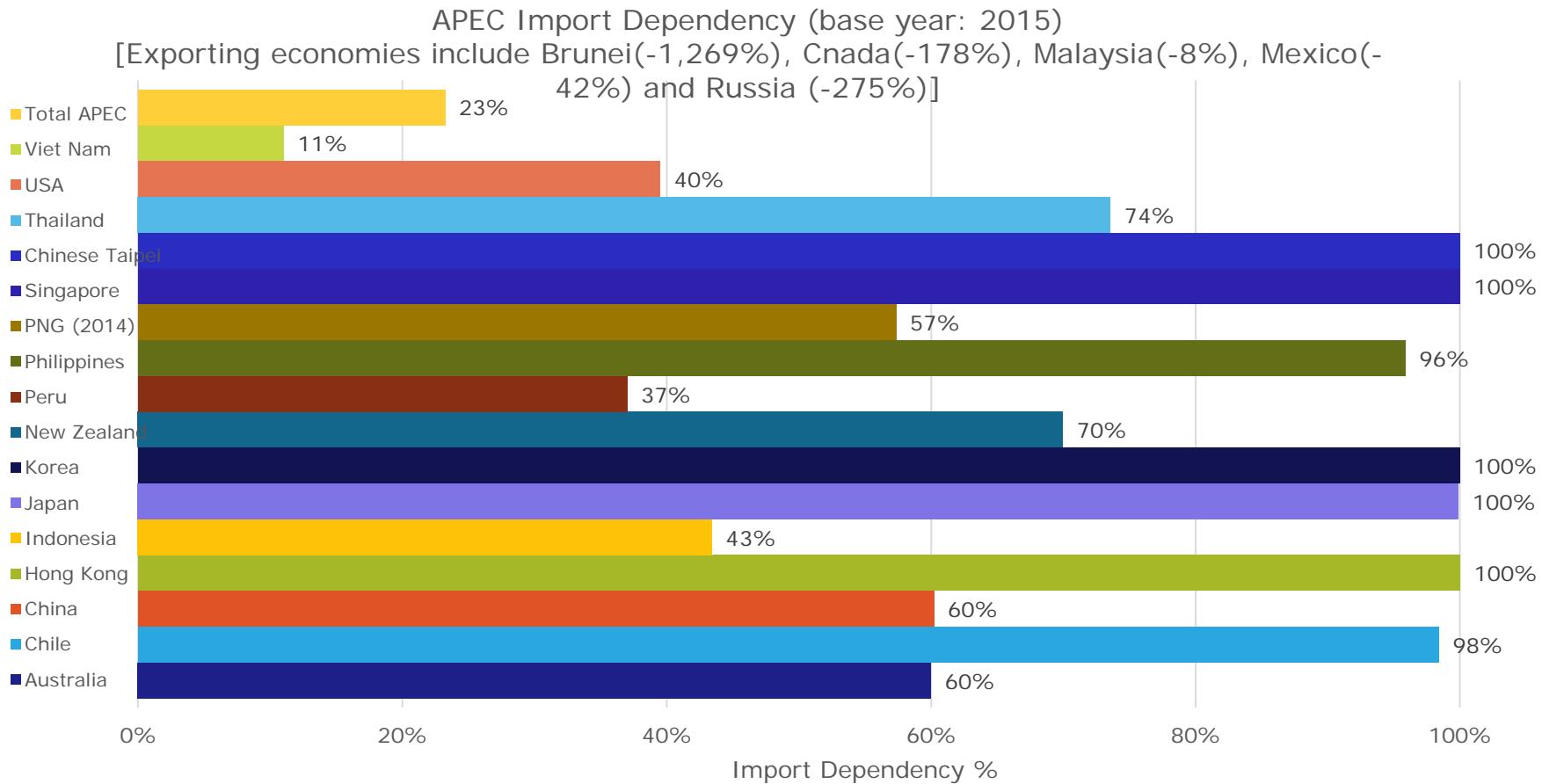
Impact of China-Central Asia Oil Pipeline Installation

China strengthens its energy security by diversifying its oil import routes to include crude oil from Central Asia.

2,798 km China-Central Asia pipeline is also bridging Central Asia to the rest of APEC.



APEC Import Dependence





International Oil Trade

Topics of interest to be discussed in the Oil Market Report:

- **Supply:**

- U.S. future trade trend as a result of increasing tight oil production (also detailed in IEEJ's Chapter 5: Revival of US Shale Oil).
- Impact on international trade from the US-Canada oil pipeline expansion (Keystone XL and Other U.S.-Canada Pipelines) and the influence of China-Central Asia oil pipeline.

- **Demand:**

- Impact on International trade due to refining capacity addition in South East Asia and Middle East.

- **Market Movement:**

- Impact of future oil price movement on international oil trade.

- **Environmental Issues:**

- Possible gasoline trade restriction due to the differences of its quality specifications.
- Future new bunker specification presented a threat to increase the fuel prices (also detailed in IEEJ's Chapter 5: IMO Regulation on Bunker Fuel).

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Refining Capacity Additions in SEA and ME

Infrastructure

Impact of US-Canada Pipelines

Impact of China-Central Asia Oil Pipeline Installation

Impact of Crude Oil Price

Environmental Issues

Gasoline and Gas Oil Trade Restriction

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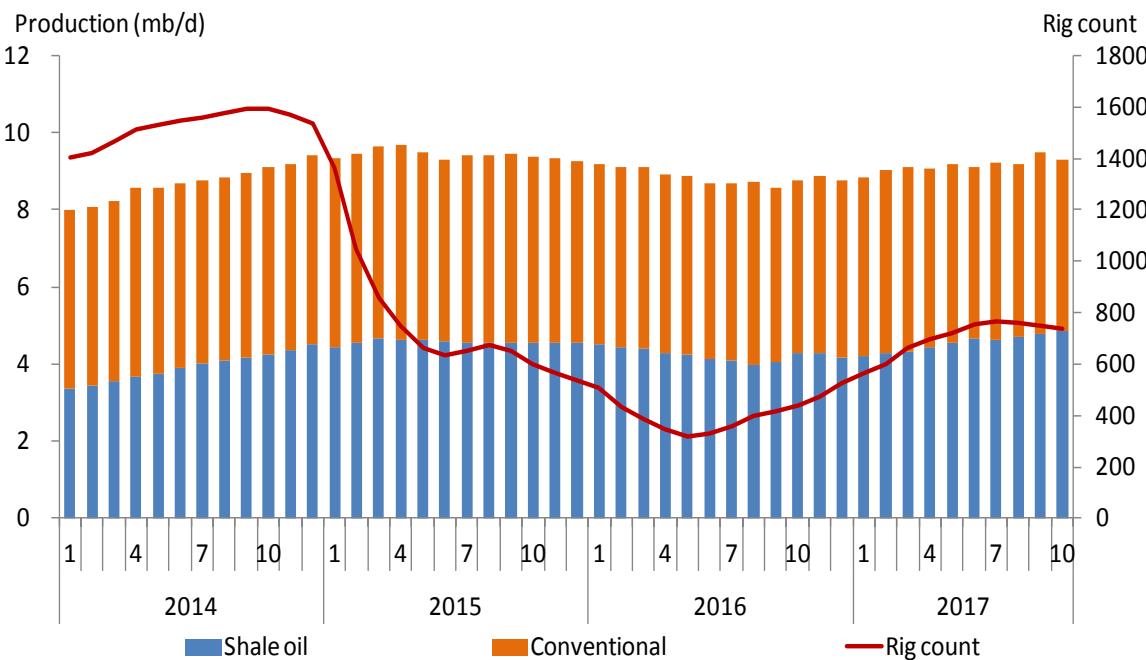
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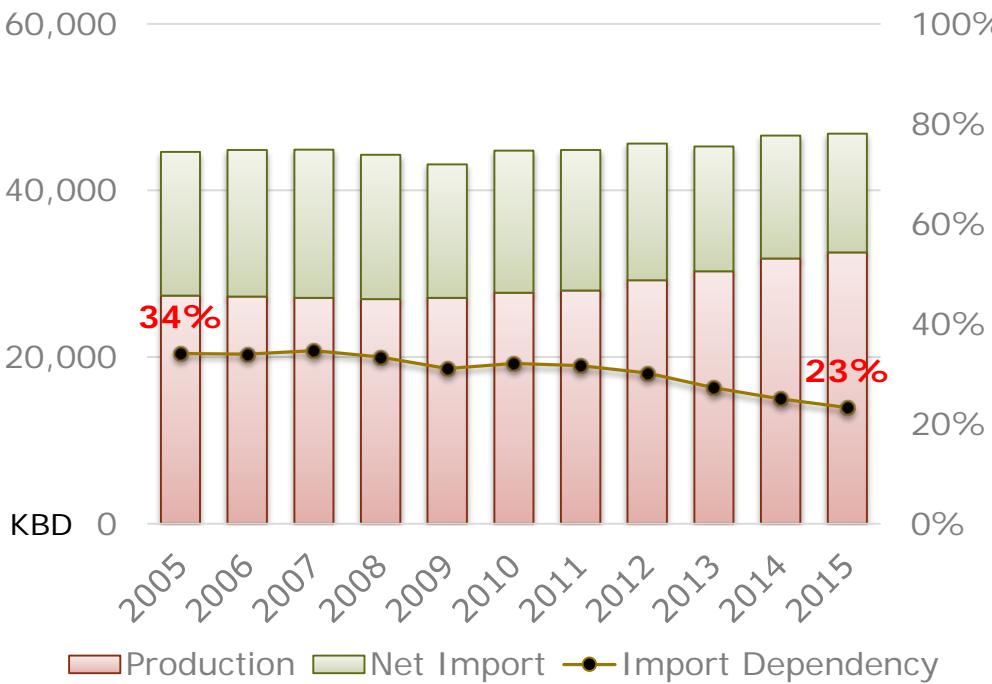


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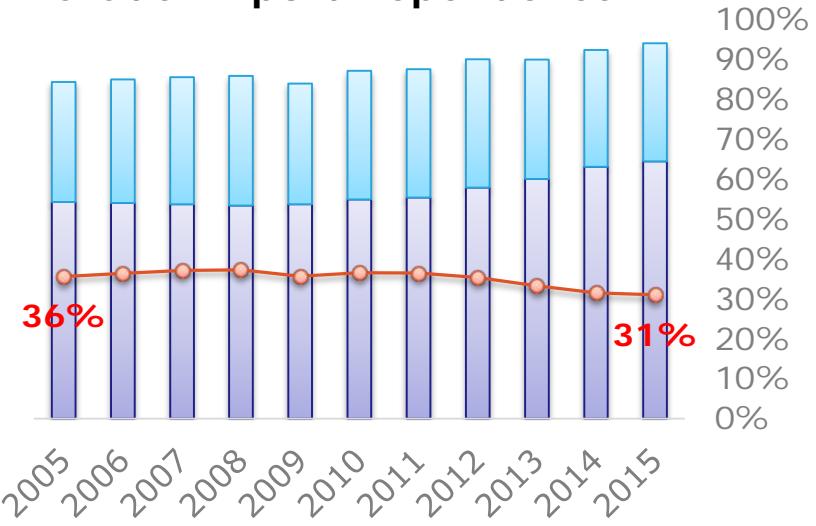
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