

Application-Oriented Breakthroughs in the Cross-Regional Hydrogen Market

Dongfang Electric (Chengdu) Hydrogen Technology Co.,LTD

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ABOUT DEC

Dongfang Electric Corporation(DEC), based in Chengdu, China, is one of the largest power generation equipment manufacturers in the world. We deliver integrated solutions, equipment, and services to the global energy industry.

Long history in
energy industry

68 years

Domestic Share
market

> 33%

Cumulative delivered
capacity

800+GW

Hydro Power Baihetan



Wind Power



Solar Power



Thermal Power



Nuclear Power



Gas Power



Qualified employees

22000+

Subsidiaries

181+

ABOUT DEC Hydrogen

Dongfang Electric (Chengdu) Hydrogen Technology Co.,LTD serves as the core platform for the development of DEC's hydrogen energy industry. With a series of EL&FC products, we provide customers integrated solutions, equipment, and services.

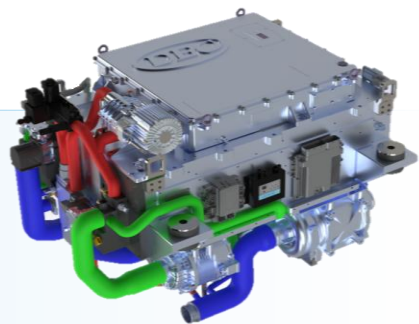


10-500Nm³/h full range PEM Electrolyzer
500/2000 Nm³/h solutions available

1000-2000 Nm³/h full range ALK Electrolyzer
hydrogen-ammonia-methanol, and fine chemical applications



1,300+ vehicles across 17 cities
Mileage exceeds 60 million kilometers
Over 20,000 tons carbon reduction



Outlook based on real application: Transportation

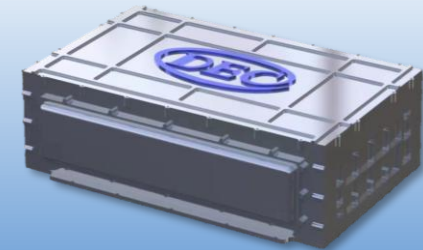


Heavy-duty scenario

- Range requirement > 800km
- Comprehensive hydrogen consumption < 10kg/100km
- Endurance > 20000h
- Proportion of fuel cost in TCO < 50%

Economically **Viable** for Large-Scale Adoption

Disparity: Fuel Cost & Durability



Outlook based on real cases: Distributed Energy System (DES)

From transport to multi scenarios: the industry enters a **opportunity** window.

Hydrogen Comprehensive Demonstration



Integrated Multi-Energy Supply System

Combined Heat and Power System



Cross-Regional Cooperation: The Deeper The Broader

Era of Scenario-Oriented Product

Shifting focus from technology-first to demand-first, scenarios define product.

Dual Engines: Policy + Economy

Policy support lays foundation;
Economic viability ensures sustainable growth.

Cross-Region Replication

Replicable success models accelerate market expansion across industries.

Opportunities

Customized for local conditions & Cooperation



Challenges

Cross-Regional Barriers in Hydrogen Market



I. Foundational Standard Divergence: The 'Babel' Barrier

Slow progress and limited outcomes of unifying the standard.

II. Carbon Accounting Difficulties constrains Recognition of Hydrogen's Green Value

Still a long way to go.

III. Incomplete of Risk-Sharing Mechanisms

The 'Chicken-and-Egg' dilemma at commercialization market.

Good financial support but lack of other guarantees.

Suggestion: Building Trust

➤ Accelerating Multilateral/Bilateral Recognition:

Mutual Recognition, not One-Size-Fits-All.

➤ Enhancing Carbon Accounting and Certifying System:

Manufacturing companies and investors could also participate to find a feasible solution rapidly.

➤ Optimization of risk-and-benefit-sharing Mechanism and further Utilization of Fund:

Towards infrastructure.

Priority to value-add services, such as providing scenarios and connecting all segments of the industrial chain.



Co-create value, share success!
Welcome to Chengdu!



绿色动力 驱动未来